



Attention: Mr. Donald LeBlanc
Le Blanc Manufacturing LLC
PO Box 73
Linden, Michigan, 48451

Subject: Great Lakes Drain System

Dear Mr. LeBlanc,

The purpose of this letter is to thank you for introducing Crosswinds Community of Michigan to your foundation drainage system. As a production home builder, we are always looking for ways to improve scheduling and to lower home cost without compromising quality. Your system has helped us achieve all three of these goals.

I was somewhat skeptical about the system after hearing stories about a competitor's similar product and the subsequent failures that were associated with the installation process. We are pleased to state that we have had no field failures with your system. All wall crack leaks associated with beam pockets, egress window wells, windows and control joints were virtually eliminated with the addition of the vertical drain strips.

All municipalities that we approached accepted your ICC National Approval, which gave us the authority to install your system.

The bottom-line is that your product offers significant cost savings with the elimination of conventional drain tile and peastone while improving the construction schedule without compromising quality. We wish you the best of success in your venture to introduce your products to other builders. Good luck Don.

Sincerely,

A handwritten signature in black ink, appearing to read "Ken Lewis", with a long horizontal flourish extending to the right.

Ken Lewis
Vice President Single Family Homes/Director of Warranties
Crosswinds Communities of Michigan

